

Thiago Farias Martins

MICROSOFT APPLICATIONS BUSINESS ANALYST POWER PLATFORM FUNCTIONAL CONSULTANT

Requirements & Process Analysis | Functional Design | Power Platform | Microsoft 365 | Stakeholder Engagement

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Portuguese citizen | Permanent roles and B2B projects

On-site or hybrid in Porto; remote opportunities

PROFESSIONAL PROFILE

Microsoft-certified Power Platform Functional Consultant and Microsoft Applications Business Analyst with four years of commercial experience translating business needs into practical Microsoft-based solutions. Combines requirements gathering, process analysis, stakeholder engagement and functional design with hands-on implementation, testing, UAT support and documentation. Experience spans HR, Accounting and Operations, including enterprise client engagements and distributed collaboration. Works across Power Platform, SharePoint and Microsoft 365, integrating business processes and external systems. Brings working familiarity with Dynamics 365, alongside corporate training and user adoption experience.

CORE EXPERTISE

Business analysis and functional consulting: Discovery workshops, stakeholder discussions, requirements gathering, process mapping, functional solution design, documentation, testing, UAT support and continuous improvement.

Power Platform implementation: Power Apps canvas and model-driven applications, Power Fx, Power Automate cloud and desktop flows, Dataverse, Power BI and Power Pages.

Microsoft applications and Copilot: Microsoft 365, SharePoint, Copilot Studio, Microsoft 365 Copilot and AI Builder; working familiarity with Dynamics 365 and CRM/ERP processes.

Data and integration: Integration requirements, REST/SOAP APIs, SQL, relational databases and .NET back-end services; SharePoint, Dataverse and Excel data within business solutions.

Delivery and adoption: Agile/Scrum collaboration, business and technical team alignment, workshops, Citizen Developer coaching, user support, environment governance and knowledge transfer.

PROFESSIONAL EXPERIENCE

Microsoft Power Platform Consultant and Coach

Niteo Technologies | Nov 2024 - Apr 2026 | São Paulo, Brazil

- Facilitated discovery with business and technical stakeholders, analysed processes and translated requirements into Power Platform solution approaches; supported implementation, testing, UAT, documentation and user support across enterprise client engagements.
- Delivered two Copilot agents with an agribusiness client team: one for querying deliveries in progress and another for submitting improvement ideas. The ideas agent checked similar suggestions and replaced email-based submissions.
- Helped implement a Copilot solution for a public-transport business, giving users access to financial and other business information; supported governance so each department accessed only its authorised information.
- Guided business users, Citizen Developers and technical teams in solution design, implementation and troubleshooting across Power Apps, Power Automate, Dataverse, Power BI and Power Pages, aligning feasibility and governance with business needs.
- Designed and delivered tailored workshops, webinars, practical labs and technical materials, remotely and in person. Delivered training to two cohorts of 20 participants using an implemented Copilot solution to demonstrate business use cases.

PROFESSIONAL EXPERIENCE

Junior Power Platform Analyst

Siplan | Apr 2024 - Jun 2024 | São Paulo, Brazil

- Analysed business needs and developed pages, applications and components using Power Pages, SharePoint Framework, React, TypeScript and PnPjs within Microsoft 365.
- Built Power Automate workflows and integrated SharePoint and Microsoft 365 solutions to digitalise business processes.
- Contributed to requirements clarification, testing, debugging, user support and iterative improvement of tailored applications.

Junior Systems Analyst

MLEGATE Solutions | Feb 2022 - Apr 2024 | São Paulo, Brazil

- Gathered requirements and mapped HR, Accounting and Operations processes, developing Power Apps for leave requests, contracts, teams, deadlines and operational information.
- Built Power Automate workflows for tasks, notifications, approvals, tax-related queries and data transfers; supported testing, documentation, users and continuous improvement.
- Integrated CRM/ERP processes and external systems through REST/SOAP APIs, SQL, relational databases and .NET back-end services.
- Created Power BI dashboards and reports to monitor indicators and support business decisions.

ADDITIONAL PROJECT EXPERIENCE

- Across business projects, developed more than 100 Power Automate workflows, including child flows, and more than 50 Power Apps; used modular flows to simplify troubleshooting and isolate responsibilities.
- Automated company tax and registration checks using external services, cloud flows, Power Automate Desktop and SOAP integrations, with notifications to responsible teams and clients.

EDUCATION

Bachelor's Degree in Information Systems - in progress

FIAP | Feb 2023 - Expected Dec 2026

CERTIFICATIONS

Microsoft Certified: Power Platform Functional Consultant Associate (PL-200) | Mar 2026 - Mar 2027

Microsoft Certified: Power Platform Fundamentals (PL-900) | Issued May 2022

Scrum Fundamentals Certified (SFC) | Issued Oct 2020

LANGUAGES

Portuguese - Native | English - Professional working proficiency | Spanish - Basic