

Thiago Farias Martins

MICROSOFT COPILOT AND AI SOLUTIONS CONSULTANT

Copilot Studio | Azure OpenAI | Data integration | Governance

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Portuguese citizen | Permanent roles and B2B projects

On-site or hybrid in Porto; remote opportunities

PROFESSIONAL PROFILE

Microsoft Copilot and Power Platform Consultant with four years of commercial experience in business applications, automation and digital transformation. Delivered agents and AI-enabled solutions with enterprise client teams, using Azure OpenAI Service models, Azure AI Search and business data. Combines hands-on implementation, requirements analysis, solution-design guidance, departmental access governance and user enablement.

CORE EXPERTISE

Copilot and generative AI: Copilot Studio, Microsoft 365 Copilot, AI Builder, Azure OpenAI Service models, prompt engineering and working knowledge of LLM concepts.

Data and integration: Azure AI Search indexing and retrieval; SharePoint, Dataverse, Excel, data-lake solutions, REST/SOAP APIs, SQL and relational data.

Power Platform and development: Power Apps (canvas and model-driven), Power Automate cloud and desktop flows, Dataverse, Power BI and Power Pages; SharePoint Framework, React, TypeScript and PnPjs.

Governance and delivery: Departmental access, environment management, testing and documentation. Solutions and connection references; pipelines and version control in selected projects and an internal ALM proof of concept.

Functional consulting and adoption: Business-process discovery, requirements analysis, functional solution design, stakeholder engagement, implementation support, user training and knowledge transfer. Collaboration with business users, citizen developers and technical teams throughout delivery and improvement.

PROFESSIONAL EXPERIENCE

Microsoft Power Platform Consultant and Coach

Niteo Technologies | Nov 2024 - Apr 2026 | São Paulo, Brazil

- Delivered two Copilot agents with an agribusiness client team: one for querying deliveries in progress and another for submitting improvement ideas. The ideas agent searched for similar suggestions and replaced an email-based submission process. The solution was adopted across the organisation.
- Worked with SharePoint, Dataverse and Excel data, using Azure AI Search for indexing and search within the agent solution. Used Azure OpenAI Service models in generative AI client projects.
- Helped implement a Copilot solution over a data lake for a public-transport business, providing access to financial and other business information. Worked on governance so departments accessed only their authorised information.
- Delivered training to two cohorts of 20 participants using the implemented solution to demonstrate business use cases, plus separate advanced prompting and prompt-engineering training for experienced users.
- Combined implementation, consulting and coaching across Copilot Studio, AI Builder, Power Apps, Power Automate and Dataverse, supporting solution design, troubleshooting and improvement with business users and technical teams.

PROFESSIONAL EXPERIENCE

Junior Power Platform Analyst

Siplan | Apr 2024 - Jun 2024 | São Paulo, Brazil

- Developed business pages, applications and components using Power Pages, SharePoint Framework, React, TypeScript and PnPjs within Microsoft 365.
- Built Power Automate workflows and SharePoint integrations; contributed to requirements analysis, testing, debugging and iterative application improvement.

Junior Systems Analyst

MLEGATE Solutions | Feb 2022 - Apr 2024 | São Paulo, Brazil

- Developed Power Apps for HR, Accounting and Operations, supporting leave requests, contracts, teams, deadlines and operational information.
- Built Power Automate workflows for task management, notifications, approvals, tax-related queries and data transfers.
- Integrated external systems through REST/SOAP APIs, SQL, relational databases and .NET back-end services; created Power BI dashboards and reports.
- Supported requirements and process analysis, development, testing, documentation, user support and continuous improvement.

ADDITIONAL PROJECT EXPERIENCE

- Developed more than 100 Power Automate workflows, including child flows, and more than 50 Power Apps across business projects; used modular flows to isolate responsibilities and simplify troubleshooting.
- Automated company tax and registration checks using cloud flows, Power Automate Desktop and SOAP integrations. Used Python, JavaScript, TypeScript, C# and PowerShell for supporting development and complementary components.

EDUCATION

Bachelor's Degree in Information Systems - in progress

FIAP | Feb 2023 - Expected Dec 2026

CERTIFICATIONS

Microsoft Certified: Power Platform Functional Consultant Associate (PL-200) | Mar 2026 - Mar 2027

Microsoft Certified: Power Platform Fundamentals (PL-900) | Issued May 2022

Scrum Fundamentals Certified (SFC) | Issued Oct 2020

PROFESSIONAL DEVELOPMENT

Studying solution architecture and governance in preparation for PL-600, alongside LLMs, prompt engineering and data protection.

LANGUAGES

Portuguese - Native | English - Professional working proficiency | Spanish - Basic